



THE MULTIPLE SCLEROSIS SOCIETY OF SOUTH
AUSTRALIA AND NORTHERN TERRITORY INC.

ANNUAL REPORT 2017-2018



South Australia &
Northern Territory

Empowering people to live well. Supporting research.

OUR VALUES

Our values influence our work and relationships with our clients, our colleagues, our partners and within our community.



CLIENT-CENTRED

We put people affected by MS at the centre of everything we do.



RESPECT

We show respect for people, and value each other's differences.



INTEGRITY

We work ethically, and to the highest standards of transparency and accountability.



COLLABORATION

We listen to the needs of our community, and foster positive relationships.



SAFETY

We create a safe and inclusive environment for clients, staff, volunteers and supporters.



SERVICE EXCELLENCE

We are committed to providing high quality, accessible services and supports.

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OUR MISSION

To be the leading provider in South Australia and Northern Territory of reliable information, allied health and social supports to minimise the impact of multiple sclerosis and other neurological conditions.



ABOUT THE MS SOCIETY

The Multiple Sclerosis Society of South Australia and Northern Territory Inc. (MS Society) is the leading provider of reliable information, allied health and social supports to minimise the impact of multiple sclerosis and other neurological conditions.

MS is an unpredictable and potentially disabling condition of the central nervous system, which affects the brain, spinal cord and optic nerves. MS affects over 25,600 people in Australia and more than two million people worldwide. There is currently no known cause or cure for MS.

Most people are diagnosed with MS when they are still quite young, between the ages of 20-40, but it can affect younger and older people too. Three times as many women have MS as men. The symptoms associated with MS can have a major impact on daily living, employment and families.

The MS Society aims to minimise the impact of MS. With no known cure, our aim is to empower people to live as well as possible, while supporting research into improved treatments and ultimately finding a cure.

The MS Society is accredited and registered as a National Disability Insurance Scheme services provider. We are also a registered Disability Employment Services provider, trading under the brand Multiple Solutions. Our specialised services include:

- nursing assessments
- treatment and symptom management
- occupational therapy
- physiotherapy
- social support and advocacy
- peer support and education
- support coordination
- Disability Employment Services.

PRESIDENT'S REPORT

It is my pleasure to report that the MS Society has had a successful year increasing services to clients, increasing contributions to research and completing the recruitment of an executive leadership team. This has been possible due to achieving a financial surplus and continuing to build financial sustainability. We are privileged to have His Excellency, the Honourable Hieu Van Le AC, Governor of South Australia accept our invitation this year to become Patron of the MS Society.

Your Board has reviewed the vision, mission and values of the MS Society, resulting in the adoption of a new vision:

*Empowering people to live well.
Supporting research.*

The new vision reflects our clients' desire to be in control of their own destiny as well as contribute to progressing research to find the cause and a cure for multiple sclerosis.

Your Directors believe that the values of client-centred, respect, integrity, collaboration, safety and service excellence should be embedded in the culture of the organisation and guide everything we do.

The Board has overseen a comprehensive review of policies and the risk management framework. The Board endeavours to meet the highest governance standards by regularly reviewing its governance policies and practices and evaluating both its own and the CEO's performance.

Your Board has undertaken a strategy review to determine the future direction of the MS Society. We decided to take advantage of the once in a life time opportunity offered by the introduction of the National Disability Insurance Scheme to change the way the MS Society funds the delivery of client centred services. However, the NDIS will not cover all clients so we continue to diversify income through employment services, lotteries and other fundraising activities.

This year we welcomed a new Board member, Pete Madsen who brings over a decade of Board experience across a number of industries, including most recently serving as Chair of the Board of a disability services provider.

Helen Hoppman, who has served as a Director for three years, has decided not to stand for re-election. We will miss her contribution to the Board, especially ensuring the voice of the client is heard.

Christine Umapathysivam has resigned as a Director after serving four years on the Board. We will miss her expertise in people management, setting values and cultural change.

We also farewell Tony Abbott AM who has served as a Director for over 35 years including over 10 years as President. We will miss his wisdom, insight and dedication.

My thanks go to Helen, Christine and Tony for their service to the MS Society.

I thank Andrew Ellis and his executive team for their hard work and dedication. The MS Society is positioned well under their stewardship to continue expanding services to clients.

My thanks also go to staff, volunteers, government partners, suppliers, business and retail customers who all help serve our clients.

I look forward to working with all of our stakeholders to continue to empower people to live well and support research.

CHRISTINE HAHN
President

The new vision reflects our clients' desire to be in control of their own destiny as well as contribute to progressing research to find the cause and a cure for multiple sclerosis.

BOARD OF DIRECTORS

**Christine Hahn**

BA Acc, Grad Dip App Inv & Fin,
FCA, FAICD

President
Finance Committee Member
Nominations Committee
Member

**Alan Scott**

BA Acc, FCA, RITF

Vice President
Finance Committee Member
Nominations Committee
Member

**Adrian Hinton**

BEC, FCA

Treasurer
Chair Finance Committee

**Anthony (Tony) Abbott AM**

LL.B, BCLL

Director
Finance Committee Member

**Helen Hoppmann**

Director

**Pete Madsen**

BSc, Grad Dip Ed, MEdSt, FAICD, CPPD

Director

**Dr Sharon Morton**

BMBS, MHA, FRACP, GAICD

Director
Chair Nominations Committee

**Christine Umapathysivam**

BA, Grad Dip BM

Director
Nominations Committee
Member

Board Member	Board Meetings		Finance Committee		Nominations Committee	
	A	B	A	B	A	B
Christine Hahn	14	14	13	11	3	3
Alan Scott	14	13	13	13	3	3
Adrian Hinton	14	13	13	12		
Anthony (Tony) Abbott AM	14	12	13	11		
Helen Hoppmann	14	12				
Pete Madsen	4	4				
Dr Sharon Morton	14	13			3	3
Christine Umapathysivam	14	8			3	1

A – Number of meetings eligible to attend (excludes circular resolutions)

B – Number of meetings attended

CEO'S REPORT



Andrew Ellis

BE(Mech), MProjMgmt,
MBA, GAICD FIEAust

The MS Society has again made a strong surplus in the 2017/18 financial year. As I complete my first year in this role as CEO, it is pleasing to see many changes successfully implemented over the past year.

Over the past two financial years, we have contributed approximately \$2 million to research—and have done this while maintaining a financial surplus and increasing services to people affected by multiple sclerosis.

We have increased services to people with multiple sclerosis this year with an additional gym class at Hillcrest on Wednesdays, new hydrotherapy class at Hayborough and assisting people with their NDIS plans. Each area of our client services staffing (nursing, occupational therapy, physiotherapy, social work and MS ASSIST) has ended the year with an increase in the amount of resourcing, which is what enables us to help more people affected by MS.

The two highlights of the year for me were the MS Mighty Swim and World MS Day. At the MS Mighty Swim it was great to meet clients and supporters who give up their time to help fundraise to support the work we are doing. Our client event at the Entertainment Centre on World MS Day was an opportunity to bring together our community and hear some encouraging speakers.

Within our Disability Employment Services, Multiple Solutions, we have successfully managed the transition to a new contract structure, with new offices opening and others relocating to provide opportunities for better performance.

The Game Changer Lottery again performed well, selling out in just eight weeks. As well as raising vital funds, the publicity of this lottery brings us in to contact with people with MS who we might not have engaged with before, or for a long time, and is a great way for us to connect with new or returning clients.

Internally, we continue to work on our office layouts and systems/procedures in order to ensure a productive workforce is able to meet its compliance requirements as it provides focused support to people affected by MS.

This year we bid farewell to Helen McCarl, our Nursing Team Leader, who has been a part of supporting people affected by MS for 15 years. We wish her well in retirement.

I would like to thank the Board, staff, volunteers, government partners, suppliers, business and retail customers for their contribution to the organisation this year.

ANDREW ELLIS
Chief Executive Officer

... helping individuals and their families to understand the diagnosis and provide information to help empower them to live the life they want to lead.

Our nurses have met with 102 people newly diagnosed with MS. We recognise this as a special time in which we have a role to play in helping individuals and their families to understand the diagnosis and provide information to help empower them to live the life they want to lead.

As the NDIS rolls out, we have provided support to many of the 226 people in South Australia with MS who have a NDIS plan as at 30 June, and we continue to support others as they come in to the scheme. We have also supported people aged over 65 (ineligible for NDIS) through new Federal grant funding.

HIGHLIGHTS

NDIS

The MS Society is registered to provide services under the National Disability Insurance Scheme (NDIS). We support those receiving NDIS funding with support coordination, therapy services, home modifications and community participation. Our Well being and Social Support Coordinators support people with NDIS pre-planning, with access to free resources and face-to-face support.



commenced services under the NDIS in February 2018.



provided specialist services to 47 participants under their approved plan.

Nursing

Our MS nurses help people affected by MS navigate the challenges presented at every stage of their MS. Our nurses are often the first call for people affected by MS wishing to discuss a new diagnosis, management of new or existing symptoms, treatments, and health and wellness.



supported over 1,000 people with MS with symptom management advice, counselling, and treatment training and support.



provided face-to-face, individual support to 102 people newly diagnosed with MS.



had 50 people with MS attend continence clinics run by Coloplast continence specialists.

Physiotherapy

A consultation with one of our specialist MS physiotherapists provides people with advice and strategies to minimise current and future impacts of MS on day-to-day living. Our programs can help people to build and maintain muscle strength and mobility to enable people to live well, and maintain their independence with MS.



partnered with Fleurieu Physiotherapy and Wellness to offer our MS hydrotherapy services to the Fleurieu Peninsula.



provided specialist neuro physiotherapy services to people with balance and mobility issues in our new Falls Prevention programs.



delivered group physiotherapy sessions to 73 people with MS, and provided 77 individual assessments.



We put people affected by MS at the centre of everything we do.



We are committed to providing high quality, accessible services and supports.

Community participation

We strive to promote social inclusion, community participation, health and wellness education, friendship, and fun for people with MS with a number of 'come and try' activities, information and education sessions, and outreach programs on offer throughout the year, as well as our MS Peer Support program.



brought our MS community together to connect with people involved in MS research to celebrate World MS Day.



had 277 people attend education sessions, and 237 people attend NDIS workshops.



saw 194 people meet with one of our 20 MS peer support groups in South Australia and Darwin.

Disability Employment Services

Our Disability Employment Services helps people with an injury, illness or disability to find and keep a job. Our Multiple Solutions employment consultants provide employment advice and practical support to get people back into the workforce and help them stay there. Our clients include people with MS, neurological conditions and other forms of injury, illness, or disability.



provided face-to-face, individual support to over 1,300 people with injury, illness or disability.



placed 279 people into suitable, long-term employment.



invested over \$200,000 to help support people with expenses related to helping them find or keep a job.

FUNDRAISING AND LOTTERIES

MS Mighty Swim

The MS Mighty Swim is the biggest fundraising event in the MS Society calendar. Held annually since the inaugural event in 2006, the Mighty Swim is an amateur, relay swimming challenge that encourages individuals and teams to compete by swimming the longest distance in a set 24-hour period.



raised \$89,661 to help support people living with MS in South Australia and Northern Territory.



had 331 swimmers, in 15 teams swim almost 8,500 laps for people with MS.

Lotteries

The MS Game Changer lottery is drawn once a year and is SA's best odds home lottery to win the grand prize, with prizes including a house and land package valued at over \$1.5 million, luxury cars, and holidays. We also held the MS Life Changer Lottery with a main prize valued at over \$150,000. Our \$10 lotteries are drawn three times per year with a main prize of \$100,000 cash. Proceeds raised through the lotteries go to support our charitable services to people living with MS.



sold out the MS Life Changer Lottery, and the MS Game Changer Lottery.



finished the year with a strong surplus in our three \$10 lotteries.

Fundraising

The MS Society runs two annual direct mail appeals—one at the end of the financial year and one at Christmas. We also partner with community organisations and coordinate a team in the Westpac City-Bay to raise funds for MS services and research. We recognise and sincerely thank the many people who made a donation, fundraised in their community, and/or participated in a fundraising event, for your generous support.



raised funds to provide essential services to people living with MS, and help to support MS research.



received the highest return on a tax appeal since 2015.



had 45 community fundraising supporters raise money to support MS services and research.



We listen to the needs of our community,
and foster positive relationships.

DIRECTORS' REPORT

Summary

The summary financial report provided here is an extract of, and derived from, The Multiple Sclerosis Society of South Australia and Northern Territory Inc.'s (MS Society) full financial report, for the 2017/18 financial year.

The summary financial report does not, and cannot be expected to, provide a full understanding of the financial position of the MS Society as the full financial report.

Further financial information from the full financial report is available on the MS Society website at www.ms.asn.au

Directors' report

Your Directors submit their report and the financial statements of The Multiple Sclerosis Society of South Australia and Northern Territory Inc. ("MS Society") for the year ended 30 June 2018.

DIRECTORS

The names of the members of the Board of Directors who serve in a voluntary capacity and are not remunerated, in office during the year and to the date of this report are:

Ms C E Hahn (Honorary President)
 Mr A G Scott (Honorary Vice President)
 Mr A N Abbott AM (Director)
 Mr A M Hinton (Honorary Treasurer)
 Ms H Hoppmann (Director)
 Mr P Madsen (Director)
 Dr S L Morton (Director)
 Ms C E Umapathysivam (Director)

Mr P Madsen was appointed as Director on 2nd March 2018.

Following the resignation of the Chief Executive Officer in January 2017, Ms C E Hahn resigned as President on 13th January 2017 following her appointment as Interim Chief Executive Officer and resumed the role of President on 28th August 2017.

Mr A G Scott resigned as Vice President on 13th January 2017, following his appointment as President on that date. Mr Scott resumed the role of Vice President on 28th August 2017.

Ms C E Umapathysivam was appointed as Vice President on 13th January 2017 and resigned as Vice President on 28th August 2017.

DIRECTORS' BENEFITS

No Director has received or become entitled to receive, during or since the financial year, a benefit as a result of a contract made by the MS Society with a Director, a firm of which a Director is a member or an entity in which a Director has a substantial financial interest, except as noted in the financial statements at Note 14.

PRINCIPAL ACTIVITIES

The principal activities of the MS Society are the provision of member services, education, information and the allocation of funds for research into the cause and subsequent cure for multiple sclerosis.

The MS Society also operates a Disability Employment Service that provides employment related services to people with a disability funded through the Department of Social Services (DSS). This service is operated by the Employment Services Department under the brand name, Multiple Solutions. Multiple Solutions has grown into a large operation, with the aim of attracting funding to support a range of people in need including people living with MS.

SIGNIFICANT CHANGES

There were no significant changes in the nature of the activities of the MS Society during the year.

OPERATING RESULTS

The operating surplus for the financial year as a result of the MS Society's activities amounted to \$429,955 (2017 surplus of \$535,343).

FUTURE DEVELOPMENTS

There are no significant future developments identified by the MS Society.

AFTER BALANCE DATE EVENTS

There were no significant events subsequent to year end.

ENVIRONMENTAL ISSUES

The MS Society's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or a state or territory.

INDEMNIFYING OFFICERS OR AUDITORS

The MS Society paid for the insurance premiums of Directors and Officers Liability Insurance policy indemnifying Directors and Officers. No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an auditor of the MS Society.

PROCEEDINGS ON BEHALF OF THE ENTITY

No person has applied for leave of a Court to bring proceedings on behalf of the MS Society or intervene in any proceedings to which the entity is a party for the purpose of taking responsibility on behalf of the entity for all or any part of those proceedings.

The MS Society was not a party to any such proceedings during the year.

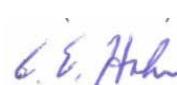
BENEFITS PAYABLE TO DIRECTORS AND / OR OFFICERS

During the financial year:

- (i) no officer of the MS Society;
- (ii) no firm in which an officer was a member; and
- (iii) no body corporate in which an officer has a substantial interest;

has received or become entitled to receive a benefit as a result of a contract between the officer, firm, or body corporate and the MS Society and no officer has received either directly or indirectly from the MS Society any payment or other benefit of a pecuniary value, except as noted in the financial statements at Note 14.

This report is signed for and behalf of the Directors in accordance with a resolution of the Board of Directors.



CHRISTINE HAHN
Director



ADRIAN HINTON
Director

Dated at Adelaide this 27th day of August 2018.

The operating surplus for the financial year as a result of the MS Society's activities amounted to \$429,955 (2017 surplus of \$535,343).

TREASURER'S REPORT

**It is with great pleasure that
I present the financial report
for the year ended 30 June 2018.**

Due mostly to the success of the sold-out Game Changer Lottery and Life Changer Lottery, the MS Society's surplus was \$429,955. A total income of \$13,424,141 was achieved, including a record amount of \$8,370,037 raised from fundraising activities.

The amount spent by the MS Society as contributions to research was \$1,325,764 compared to \$789,658 last year, and the amount spent directly working with people with multiple sclerosis was \$1,027,658 compared with \$964,432 last year.

The MS Society's balance sheet reflects a healthy increase in net assets from \$701,445 to \$1,131,400 at 30 June 2018. Two years ago (30 June 2016) the net assets of the MS Society were \$166,102. The working capital ratio, defined as total current assets to total current liabilities was 1.29 times at 30 June, 2018, compared to 1.10 at 30 June 2017.

You are encouraged to read the MS Society's annual audited Financial Statements which can be found on the MS Society's website at www.ms.asn.au. These provide a detailed breakdown of income, costs, assets and liabilities. A brief summary is shown on the following pages.



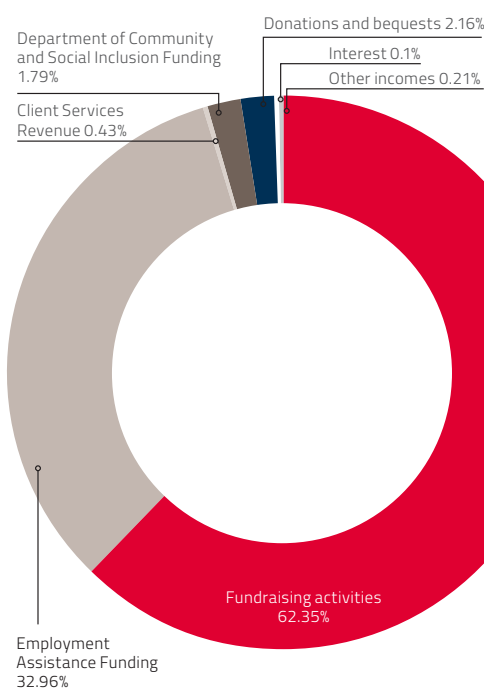
ADRIAN HINTON
Treasurer

The MS Society's balance sheet reflects a healthy increase in net assets from \$701,445 to \$1,131,400 at 30 June 2018.

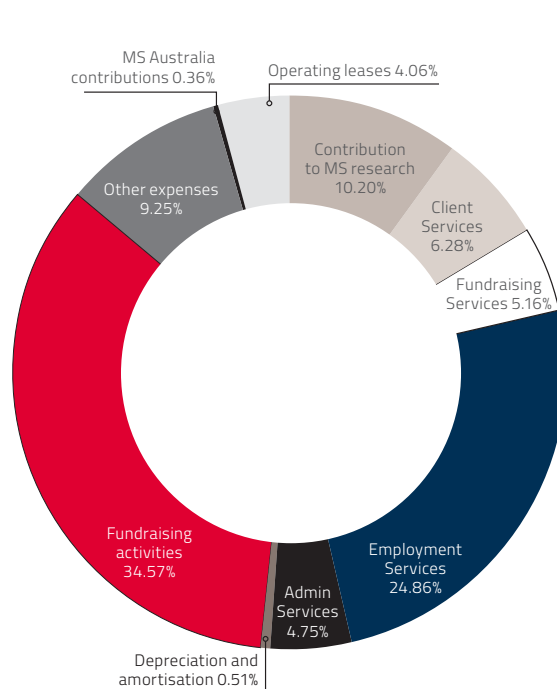
FINANCIAL SUMMARY

	2017/18 \$	2016/17 \$
REVENUE		
Fundraising activities	8,370,037	7,495,369
Employment Assistance Funding	4,424,320	4,717,092
Client Services Revenue	57,793	51,845
Department of Community and Social Inclusion Funding	240,138	300,172
Donations and bequests	289,659	457,904
Interest	13,804	13,912
Other incomes	28,390	2,433
Total revenue	13,424,141	13,038,727
EXPENSES		
Employee benefits	5,334,187	4,754,435
Client Services	815,860	720,126
Fundraising Services	670,492	615,388
Employment Services	3,230,129	3,112,177
Administrative Services	617,706	306,744
Depreciation and amortisation	65,960	138,661
Fundraising activities	4,491,563	4,637,578
Contribution to MS research	1,325,764	789,658
MS Australia contributions	46,990	45,248
Operating leases	527,840	705,087
Operating expenses	1,201,882	1,432,716
Total expenses	12,994,186	12,503,383
Surplus from operations	429,955	535,343

REVENUE



EXPENDITURE



STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018

	2017/18 \$	2016/17 \$
ASSETS		
Current Assets		
Cash and Cash Equivalents	2,607,605	4,234,489
Trade and Other Receivables	354,147	471,793
Other Assets	107,578	24,279
Total Current Assets	3,069,330	4,730,561
Non-Current Assets		
Plant and equipment	231,125	177,446
Other Financial Assets	275,319	132,116
Total Non-Current Assets	506,444	309,562
Total Assets	3,575,774	5,040,123
LIABILITIES		
Current Liabilities		
Trade and Other Payables	1,965,800	3,821,058
Loans Payable	-	28,684
Provisions	416,999	432,903
Total Current Liabilities	2,382,799	4,282,645
Non-Current Liabilities		
Provisions	61,575	56,034
Total Non-Current Liabilities	61,575	56,034
Total Liabilities	2,444,374	4,338,679
Net Assets	1,131,400	701,445
EQUITY		
Retained Earnings	1,131,400	701,445
Total Equity	1,131,400	701,445

To be read in conjunction with the accompanying notes to the financial statements.

OFFICE LOCATIONS

Hillcrest (Head office)

341 North East Road
Hillcrest SA 5086

T (08) 7002 6500

Brighton

7A Sturt Road
Brighton SA 5048

T (08) 8198 1400

Elizabeth South

Elizabeth South
Shopping Centre
100 Philip Highway
Elizabeth South SA 5112

T (08) 8252 0918

Kilkenny

2A Humphries Terrace
Kilkenny SA 5009

T (08) 8347 4862

Mile End

98 Henley Beach Road
Mile End SA 5031

T (08) 8234 0218

Modbury

31 Smart Road
Modbury SA 5092

T (08) 8203 6600

Noarlunga

Colonnades
Shopping Centre
54 Beach Road
Noarlunga Centre SA 5168

T (08) 8392 0100

Port Adelaide

Mercantile Dock,
McLaren Parade
Port Adelaide SA 5015

T (08) 8241 0884

Salisbury

6-8 John Street
Salisbury SA 5108

T (08) 8256 3700

THANK YOU

Patron

His Excellency the Honourable
Hieu Van Le AC
Governor of South Australia

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Mercedes-Benz Adelaide
Metricon
Norwood Swim School
and Better Movement Adelaide
Opie's Bakery Cafe
Robern Menz
Solar Eggs
Solitaire Land Rover
Therry Dramatic Society Inc.
The Lane Vineyard
Waterbear Yoga
Windsor Meat Store
Zoggs Australia



**South Australia &
Northern Territory**

**THE MULTIPLE SCLEROSIS SOCIETY
OF SOUTH AUSTRALIA AND
NORTHERN TERRITORY INC.**

HEAD OFFICE

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Find us online

